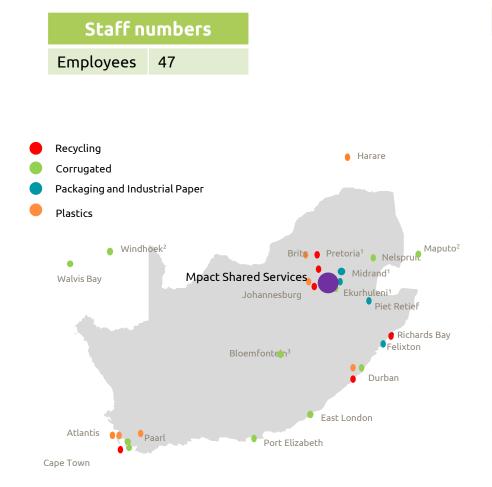


## **Mpact Shared Services**

Analyst and investor site visit

15 &16 November 2011

#### Overview





#### Quality services worth their price: Supporting the Mpact strategy



#### Purpose

- Cost reduction
  - by simplifying processes
  - reducing number of manual steps
  - concentration of skills
- Effective data utilisation
- Corporate Governance (including fraud detection and prevention)
- Statutory requirements
- Benchmarking



# Benchmarking

MEASUREMENT	MPACT ACTUAL	WORLD CLASS AVERAGE
Call centre		
Average call duration	2.32 minutes	5 minutes
Answered within 20 seconds	86 %	80 %
Queries handled	75 %	50 %
Creditors invoices per clerk per annum	9,800	9,200
Debtors invoices per clerk per annum	16,300	12,900

Current cost per invoice R41 (Company A R57); 14 clerks 9,500 creditors (Company B, 15 clerks 3,000 creditors)

#### **Employee Services**

Educos R64 (Company A R78)



# Technology (Automated Processing)

- Voice recognition and recording
- Scanning of documents
- Electronic storage of data
- Optical verification of data



## Way forward

- Self service for payroll and HR to reduce the number of steps in these processes
- Increasing document types stored electronically (e.g. procurement process)
- Rendering shared services to other companies (in 3 to 5 years)

